

San José City College
Certificate of Achievement
Level 2
2020-2021

REAL ESTATE

San José City College offers a Certificate of Achievement in Real Estate. The three pillars of the program are:

California License Applicants

Students will complete courses designed to meet the educational requirements of the California Bureau of Real Estate (CalBRE) for state licensing. Applicants for the Real Estate Salesperson license must complete 3 courses (9 units): Principles of Real Estate, Real Estate Practice and one elective selected from among the additional courses listed under the Certificate of Achievement - Level 2. Completion of the Certificate of Achievement - Level 2 along with REAL 123 satisfies the educational requirements for the more rigorous Real Estate Broker license.

Real Estate Career Success

The multi-disciplinary nature of real estate encompasses a wide variety of knowledge and skills from fundamental principles to more advanced financial, economic, valuation, and legal concepts. Students will study the body of knowledge and skills with an emphasis on developing the competencies essential to a successful career in real estate.

Personal Financial Well-Being

Financial literacy and planning plays an important role in an individual's future financial well-being. For many individuals and households, real estate is one of the cornerstones of their economic and financial status. Inherent within the real estate courses, students are exposed to economic and financial principles applicable to personal financial decisions that individuals will face in their lifetimes.

CAREER OPTIONS:

- Real Estate Office
- Property Management
- Related Housing and Financial Institutions

Upon completion of program students will be able to:

- Complete the educational requirements for California Real Estate licensing and prepare for the state licensing exams.
- Discriminate among knowledge and skills to uncover and apply the core competencies for a successful career in real estate.
- Explain proper application of various forms and procedures in the area of real estate practice.
- Evaluate real estate together with personal financial principles to discern its role in an individual's personal financial well-being.

FOR ADDITIONAL INFORMATION, SEE A COUNSELOR, VISIT THE CAREER/TRANSFER CENTER, OR CONTACT:

Business and Workforce Development Division
San José City College Web Page

(408) 288-3131
www.sjcc.edu

Real Estate Certificate of Achievement

<u>CERTIFICATE OF ACHIEVEMENT - LEVEL 2:</u>			<u>UNITS</u>
REST	122	Principles of Real Estate	3
REST	123	Real Estate Appraisal	3
REST	124	Legal Aspects of Real Estate	3
REST	125	Real Estate Practice	3
REST	126	Real Estate Finance	3
PLUS <u>ONE COURSE</u> FROM THE FOLLOWING:			3 - 5
ACCTG	020	Financial Accounting	5
ACCTG	101	Bookkeeping for Small Business	3
REST	128	Real Estate Economics	3
PLUS <u>TWO MORE COURSES</u> FROM EITHER OF THE PRECEDING - OR - THE FOLLOWING:			6
BUS	071	Legal Environment of Business	3
REST	127	Real Estate Property Management	<u>3</u>
TOTAL REQUIRED UNITS			24 - 26